



2021
annual report

a message from our ceo

■ Last year, Austin Habitat supporters built community from home. In 2021, we reunited in person to further our mission. The shortage of available housing, let alone affordable housing, was heartbreaking. But, seeing this need rise, especially in the urban core, has helped us take a stance and make a difference for potential new homeowners. 2021 was the year we refocused on scaling our organization to provide more housing and the dream of affordable homeownership to more Central Texans. I'd like to share a few of our major accomplishments over the last year.

Austin Habitat was able to help eleven families achieve homeownership as we completed construction on our first multifamily development, the Austin Habitat Mueller Rowhomes. These homes are beautiful and are located in one of the most desired neighborhoods in Austin, the vibrant Mueller community. The location of the community offers these new homeowners close proximity to healthcare facilities, many family-focused activities, and growing employment opportunities all within walking distance. We couldn't be more proud of this project.

After 36 years of Building Homes, Communities, and Hope in Central Texas, we reached the incredible milestone of building our 500th home. We were thrilled to host past and present staff members, board members, community leaders, officials, and our homeowners gather together to celebrate this occasion. At the event, we announced to our Austin Habitat community that we are positioned to build 500 more homes over the next five years. We are leveraging our strong reputation and community connections to provide more affordable homeownership opportunities as quickly as possible.

An essential part of our growth is ensuring that we maximize our resources and create sustainable revenue streams. To meet this goal we opened our third ReStore, located in Northwest Austin. The opening of this new Austin Habitat ReStore marks the latest step in our efforts to provide safe, stable, and affordable housing in Austin.

Lastly, we broke ground on our new warehouse to accommodate Austin Habitat's growth. This new facility will house construction operations and retail processing for our ReStores. This larger facility will provide space to receive, sort and distribute ReStore donations and maximize the production of our construction operations with employee and volunteer safety at the forefront.

Thank you for cheering us on as we seek to put God's love into action by bringing people together to build Homes, Communities, and Hope. I hope you are proud of all that we have done together this last year. I certainly am.

Onward,

Phyllis Snodgrass



“It is hard to argue that housing is not a fundamental human need. Decent, affordable housing should be a basic right for everybody in this country. The reason is simple: without stable shelter, everything else falls apart.”

— Author Matthew Desmond

meet adriana



■ Adriana is a hardworking mom and grandmother who gives back to her community and supports her family every day. She's been in Austin for nearly 20 years, after escaping an abusive relationship. She's now the head of a multigenerational family including three adult daughters, one with Down syndrome, as well as a young granddaughter.

Adriana is committed to helping other parents like her and has made this work her career, working for a local nonprofit to assist parents of children with disabilities navigating the transition to adulthood.

She has worked hard to create a great life for her daughters, and has been the secondary caregiver for her granddaughter. She wanted to move to a larger home in a nicer neighborhood since she was in a cramped apartment with her daughter and granddaughter and didn't feel safe. She watched the Austin area get more and more unaffordable and wasn't sure she'd be able to stay, but the Austin Habitat Homeownership Program solved her problem.

Adriana is now a homeowner! It's a huge weight off her shoulders to have a permanent place for her family to call home, especially her granddaughter.



“As someone who loves to give back, it's a dream come true knowing that people like Austin Habitat's team and their supporters are here to help!”
-Adriana

construction

■ Austin Habitat for Humanity builds new homes and repairs homes in partnership with qualifying partner families and the community in Bastrop, Blanco, Caldwell, Hays, and Travis counties. The homes in our New Home Construction program are sold with an affordable mortgage to provide families the opportunity to be successful, long-term homeowners. The Home Repair Program fills an important need by alleviating substandard living conditions for homeowners and their families through critical home repairs. These program are not just about owning a house, it's about having a home to safely live in, and providing a platform for success for years to come.

accomplishments in 2021



17 critical home repairs completed



11 new energy-efficient homes built



“My family and I wanted to give our sincere gratitude for all the support in getting our forever home. Especially for being able to be part of a very helpful program like Austin Habitat for Humanity. Another thanks to all the volunteers and the sponsors for being great support crew through the whole process, it was very much appreciated.”

– Vera, Austin Habitat Homeowner



accomplishments in 2021

5,044

total volunteers supporting
our mission

32,884

volunteers hours
supporting our mission

\$938,509

total of volunteer labor donated

volunteers

■ Austin Habitat brings people together to build resilient communities and make a lasting impact in Austin and across Central Texas. From our ReStores to the construction site to our board of directors, our volunteers take on exciting challenges and use their unique talents to improve the lives of their neighbors.

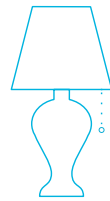
**“Giving back to my community is a big priority for me and my team!
We love supporting Austin Habitat to help provide affordable
and supportive housing solutions.”**

—Bryan, Austin Habitat Volunteer since 2016

ReStore

■ ReStore is a key component in the sustainability of our work – every purchase, donation, and volunteer hour breathes life into our mission. At ReStore, you can recycle your own home goods through donations, reuse someone else's items in your own home, and reduce the amount of waste in landfills. We are excited to announce our Ben White ReStore was the highest grossing ReStore in the nation for the 4th year in a row. We wrapped up the year opening our 3rd ReStore location in our service area to support more Central Texans.

accomplishments in 2021



30,162 product donations to the ReStores



8 Million pounds of reusable material diverted from landfills through ReStore



3rd ReStore opened in Northwest Austin creating 17 jobs



“I cannot tell you enough how much I enjoyed just being in your store, and how eager I am to come back and source furniture, lighting, and small decor items there. I believe in your mission and I'm so thankful you are a beacon in the darkness. My husband is just starting to flip houses, so he will be sourcing materials from your store as well. Thank you for operating a store in my neighborhood. We will be back!”

– Ellen, Lake Creek ReStore Shopper



accomplishments in 2021

23

homeowners that closed on
their new home

34

homes provided through
HomeBase

664

individuals received housing
& financial counseling

client services

■ Our Housing & Financial Counseling team fosters financial management skills including repairing credit, reducing debt, adhering to a budget, preventing foreclosure, avoiding predatory lending practices and more. HomeBase expands upon the traditional Habitat model as a supporting entity, serving as a hub to connect qualified buyers, affordable financing, city programs and funding, and builders/developers with affordable units for sale. These programs work to help individuals and families gain financial stability and achieve the dream of affordable homeownership.

“As someone who is looking to become a first time homebuyer this workshop was everything I needed and more to help me in this process. The Client Services team were knowledgeable and had an answer for every question I had. I’m so glad that Austin Habitat provides this service to our community”

– Joshua, Austin Habitat Workshop Attendee

financials

■ We couldn't do our work without you and your decision to invest in Central Texas.

revenue

contributions	\$4,727,121
ReStore	\$1,924,371
programs	\$6,022,433

total revenue \$12,673,925

expenses

program	\$7,523,914
management	\$674,172
fundrasing	\$1,283,547

total expenses \$9,481,209



“ Homeownership often means so much more than just having four walls and a roof to call your own. It means stability, permanence, pride, momentum, and opportunity!”
-Nina, Austin Habitat Homeowner



executive committee

Joe Tracy, *Chair*
CPM

Ross Sabolcik, *Chair-Elect*
Silicon Labs

Bob Barnes, *Treasurer*
IBC Austin

Michael Golden, *Legal Officer*
Boulette, Golden and Marin, LLP

Yvette Boatwright, *Secretary*
Realty Austin

leadership

Larry Smith, *Immediate Past Chair*
Tokyo Electron

Dana Leaman, *At-Large Member*
Loan People

Sherine Thomas, *At-Large Member*
Travis County Attorney's Office

Kevin Cunningham, *Development Committee Chair*
Founder of SailPoint, Entrepreneur

Chris Engen, *Real Estate Committee Chair*
ECI

board of directors

Mason Ayer, Kerbey Lane Cafe

Joe Bland, Joe Bland Construction, L.P.

Gaylon Boyd, Custos Family Office

John Doucet, Doucet & Associates

Hugh Forrest, SXSW Interactive

Melinda Garvey, AW Media

Larry Graham, Texas Gas Service

Jay Hartzell, President of UT Austin

Rev. Dr. Daryl Horton, Mt. Zion Baptist Church

Phil Hutchinson, McCoy Corporation

Heather Ladage, Austin Business Journal

Robert Lee, Pearlstone Partners

Nikelle Meade, Husch Blackwell

Terry Mitchell, Momark Development LLC

John Neff, UBS

Jessica Nelson, Kendra Scott

Curtis Page, Higginbotham

Mia Parton, Aeparmia Engineering

Cynthea Rhodes-Patterson, The Home Depot

Anand Srinivasan, Michael and Susan Dell Foundation

Shelli Taylor, Alamo Drafthouse

Jeff Serra, JKS Family Fund, Vida Capital, *Emeritus*

Tyler Markham, Chair Habitat Young Professionals
ex-officio member

"When you invest in Austin Habitat you are investing in the lives of those who deserve a chance at an affordable home. I encourage the community to come together and support our mission to build Homes, Communities and Hope."

- Joe Tracy, 2021 Austin Habitat Board Chair

our generous supporters

■ We are thankful to all of you – our community of caring, dedicated supporters – who stand with us day in and day out. Your belief in our mission is its power, and we have immense gratitude for you!

\$100,000 & more

City of Austin GO REPAIR!, Estate of George W. Gau, Estate of Jack P. Gibbs, Realty Austin

\$50,000 - \$99,999

Anonymous, Bank of America Charitable Foundation, The Burdine Johnson Foundation, The Home Depot Foundation, The Moody Foundation, McCoy's Building Supply, SailPoint Technologies, Charlotte Smith, USDA Rural Development, Wells Fargo Foundation, John and Melissa Zapp

\$20,000 - \$49,999

3M Foundation, Inc., Alamo Drafthouse Corp., Kevin and Marianne Cunningham, Habitat For Humanity International, Harman-Mayes-Sooch Family Fund, Susan Hartzell Charitable Fund, IBM Employee Charitable Contribution Campaign, Joe Bland Construction, L.P., Kendra Scott LLC, Living Water Foundation, Loan People | Leaman Team, Lola Wright Foundation, Meta, Harry E. and Eda L Montandon Charitable Trust, Praxent, Reissa Foundation, RetailMeNot, Jeff Serra and Kirsten Tollefson Serra - JKS Family Fund, Silicon Labs, Texas State Affordable Housing Corporation (TSAHC), University Federal Credit Union

\$10,000 - \$19,999

A+ Federal Credit Union, Apple, Inc., Arm, Austin Chapter of Credit Unions, Austin Telco Federal Credit Union, Builders Care Austin, James and Diane Cano, Capital One, Cirrus Logic, Cisco, City of Bastrop, City of San Marcos, Engen Contracting, Inc., Epiphany Dermatology, Estate of James Moss, Greater Texas Credit Union, Grifols, Donald D. Hammill Foundation, John and Peggy Hintz, John Hoyle, Heather Hudson, IBC Bank, Bradley and Elizabeth Kiddie, LandDev Consulting, LLC., Margaret Martin, Mark Muller, Larry Parks and Patricia Love, Tony and Karen Quintos, Shield-Ayres Foundation, State Farm, Sunset Forest Products, Inc., Tarrytown United Methodist Church, Tito's Handmade Vodka, TJX Foundation, Joe and Stacie Tracy, Tokyo Electron, Truist Bank, Velocity Credit Union, Westlake United Methodist Church

\$5,000 - \$9,999

Amazon, Kevin and Barbara Barry, BigCommerce, Andrea Bleau, Bountiful Blessings Fund, CoreLogic, Jim and Chris Cowden, Bill and Erica Davies, Ddelta, Michael And Susan Dell Family Foundation, Dell Technologies, DIRTT, Dubose Family Foundation, ECG Foundation, Mike and Wendy Elsasser, First Texas Honda, First United Methodist Church of Pflugerville, Five Stone Tax Advisors, Frost Bank, Eric Griffin, Larry and Julie Guyette, Hancock McGill & Bleau, Kent Mayes and Janet Harman, Jay and Kara Hartzell, Hearth, Bo and Kim Holland, Michael Hsu, Industry Affordable, ISEC, Robert and Cheryl Jennings, Keystone Bank, Koch Construction, John Larson, Robert and Emily Lee, Manchaca United Methodist Church, Matt and Janie Martinez, Katrina Meredith, NEXT Insurance, NXP Semiconductors, Oak Hill United Methodist Church, OakPoint Real Estate, Dennis O'Brien, Okta, Partner Engineering and Science, Inc., Pedernales Electric, Perkins Coie LLP, PNC Bank, Popp Hutcheson PLLC, Bob and Estrella Posey, Prosperity Bank, Raising Cane's, Realized Holdings, Paul and Jennifer Reidy, Ross and Jennifer Sabolcik, Saint John's United Methodist Church, Nishant Patel and Neha Sampat, Sands Investment Group, Schneider Electric, Larry and Wendy Smith, Barry and Laura Smith, Tim and Phyllis Snodgrass, SouthStar Bank, John Soyring, Sparrow Capital Partners, LLC., Anand Srinivasan and Tammy Perera, St. John Neumann Catholic Church, St. Thomas More Catholic Church, St. Vincent de Paul Catholic Church, Stallion Funding, Sunflower Bank, Shelli Taylor, Joni Elaine Templeton Foundation, Texas Disposal Systems, Texas Gas Service, Texas Mutual Insurance Company, Texas State Employee Charitable Campaign, The Dunagan Foundation, Inc., Theodore P. Davis Charitable Trust, Vida Capital Inc., Whirlpool Corporation, Workplace Resource, Jim Young

\$2,500 - \$4,999

Austin Beer Garden Brewery, At Home, Austin Community Foundation, Mason and Christina Ayer, Raghav Bajaj, Howard and Juliana Baker, Matt and Dachiell Berry, Stephen and Devon Bijansky, Joe and Barbara Bland, David Case, Matthew Claflin, Harold and Lynne Cline, Alexander Coke, Bruce and Kathryn Coleman, Carole Crumley, Jerry Dike, John and Amy Doucet, Jenna Elfman, Todd and Angela Feinstein, David and Janet Freidberg, GiveBack Homes, Atchyuth Gorti, Connie Henry, I Live Here I Give Here, Knights Of Columbus: St. Catherine Of Siena Council, Larry and Sheila Kuehn, Stephen Loftus-Mercer, Tad Lumpkin, Market Square Architects PLLC, Terry and Patricia Mitchell, John and Kennedy Neff, Network For Good, Novelis, Tray Read, Riverbend Church, San Marcos Lions Club, Silicon Labs Matching Grant Program Employee Donations, Maya Smart, Larry Smith, Teresa Snow, Paul and Katherine Solon, Larry Speck, St. Matthew's Episcopal Church, Mary Jane Steele, STG Design, Al and Lori Threlkeld, Paul Trulove, Cristina Valdes, Konnie Walker, Walmart Foundation, Inc., Herbert and Dottie Watkins, Meghan Williams, Thomas Zuiss

In-Kind Donations

501 Studios, ABC Supply, Austin Woman Magazine, CEVA, Chariot Plumbing Supply and Design, Curated Home Furnishings & Fine Jewelry, Eastside Lumber & Decking, Exclusive Windows and Doors, Fetch, Flooring Solutions, Furniture Brokers, Green Standards, Home Consignment Center, Hudson Miramont Apartments, Indigo Facility Partner, The Junkluggers of Austin, Levolor, Inc., Lighting Inc., Lights Fantastic Pro, Made In, NI, OX Engineered Products, Pella Windows, Procore Technologies, Quoizel Inc., Schneider Electric, Seasonal Living Trading Company, Tidy Techs Professional Organizing, West Elm, Whirlpool Corporation, Window World of Austin



**in 2021
we tithed to:**



Malawi



Nicaragua



Kenya



Cote D'Ivoire



Zambia



Haiti



Uganda

global mission

■ While we work locally and autonomously, we are also part of an international mission and proudly support the work of other affiliates across the globe.

“We are so happy; I really lack words to express our gratitude for the gift of the beautiful house that is almost finished. I am shedding tears of joy. We didn’t expect a change from our dilapidated structure to a permanent house. May God richly bless each and every person who contributed to ensure our new house is built. Our family is forever grateful.”

- Musembi, Habitat Kenya Homeowner

let's build more

- Give a gift to help fund more affordable homeownership opportunities to deserving Central Texans.
- Volunteer on the Habitat Construction site or at our ReStores.
- Share at least one post a month from our social media channels.
- Donate gently used home goods appliances, and furniture to our ReStores.
- Strengthen your commitment by becoming a HopeBuilder by setting up a monthly gift to sustain our work.



“We all know when we come together as a community we can do so much more. Sometimes all it takes is one person to do one small thing to change thousands of lives for the better.”

–Aubrey, Austin Habitat Volunteer



ENJOY
YOUR
HOME
BUILT
WITH
LOVE
&
KINDNESS



★★★★★
CHARITY NAVIGATOR
Four Star Charity



Austin
Habitat
for Humanity®

corporate headquarters
500 W. Ben White Blvd
Austin, Texas 78704
512.472.8788



ReStore®

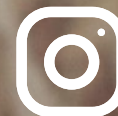
Austin Habitat for Humanity

south austin location
500 W Ben White Blvd
Austin, TX 78704

san marcos location
2521 S Interstate 35
San Marcos, TX 78666

northwest austin location
13804 N US-183
Austin, TX 78750

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